

The Value and Impact of Health Center Partners of Southern California

Eighteen **Southern California** health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS,** and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTIVE CARE,** and **QUALITY HEALTH OUTCOMES.**

This report highlights their **2018 savings and contributions.**

SAVINGS TO THE SYSTEM

22%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$1.713 Billion
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

\$1.345 Billion
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



11,555
TOTAL JOBS

6,420
HEALTH CENTER JOBS

5,135
OTHER JOBS
in the community



\$1,878 Billion
TOTAL ECONOMIC
IMPACT of current
operations

\$934 Million
DIRECT HEALTH
CENTER SPENDING

\$944 Million
COMMUNITY
SPENDING



\$263 Million
ANNUAL TAX
REVENUES

\$86 Million
STATE & LOCAL TAX
REVENUES

\$177 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



858,757
PATIENTS SERVED

96% of patients
are **LOW INCOME**

73% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

3% of patients are
**AGRICULTURAL
WORKERS**

3,613,761
PATIENT
VISITS

9%
4-YEAR PATIENT
GROWTH

249,588 of patients
are **CHILDREN &
ADOLESCENTS**

1% of patients
are **VETERANS**

4% of patients are
HOMELESS

INTEGRATED CARE



637,585 patients received **MEDICAL** care



287,731 patients received **DENTAL** care



44,911 patients received **BEHAVIORAL HEALTH** care



20,122 patients received **VISION** care



78,753 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



21,794 patients were diagnosed with **ASTHMA**



14,060 patients were diagnosed with **CORONARY ARTERY DISEASE**



53,196 patients were diagnosed with **DIABETES**



82,345 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



84,679 children attended **WELL-CHILD VISITS**



215,570 patients received **IMMUNIZATIONS** and **SEASONAL FLU**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

67% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



56% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.capl原因ink.org/how-economic-impact-is-measured.
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2018 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$934,228,912	6,420
	Indirect	\$351,474,980	1,885
	Induced	\$592,692,492	3,250
	Total	\$1,878,396,384	11,555

SUMMARY OF 2018 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$104,346,159	\$31,902,787
	Indirect	\$28,950,668	\$14,814,495
	Induced	\$43,064,666	\$39,595,915
	Total	\$176,361,493	\$86,313,197
Total Tax Impact		\$262,674,690	

ACKNOWLEDGEMENTS

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.capl原因ink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Borrego Health
Clinicas de Salud del Pueblo, Inc.
Community Health Systems, Inc.
Imperial Beach Community Clinic
Indian Health Council, Inc.
La Maestra Community Health Centers
Mountain Health
Neighborhood Healthcare
North County Health Services
Planned Parenthood of the Pacific Southwest
Samahan Health Centers
San Diego American Indian Health Center
San Diego Family Care
San Ysidro Health
Southern Indian Health Council, Inc.
Sycuan Medical/Dental Center
Village Family Health Center
Vista Community Clinic