


The Value and Impact of Health Center Partners of Southern California

Three **California's 49th District** health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2018 savings and contributions**.

SAVINGS TO THE SYSTEM

 **22%**
**LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS**



\$186 Million
**SAVINGS TO THE
OVERALL HEALTH
SYSTEM**

 **\$135
Million**
**SAVINGS TO
MEDICAID**

ECONOMIC STIMULUS



1,409
TOTAL JOBS

814
HEALTH CENTER JOBS

595
OTHER JOBS
in the community



\$197 Million
**TOTAL ECONOMIC
IMPACT** of current
operations

\$93 Million
**DIRECT HEALTH
CENTER SPENDING**

\$104 Million
**COMMUNITY
SPENDING**



\$32 Million
**ANNUAL TAX
REVENUES**

\$10 Million
**STATE & LOCAL TAX
REVENUES**

\$22 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



97,453
PATIENTS SERVED

96% of patients
are **LOW INCOME**

69% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

7% of patients are
**AGRICULTURAL
WORKERS**

405,895
**PATIENT
VISITS**

- 5%
**4-YEAR PATIENT
GROWTH**

30,396 of patients
are **CHILDREN &
ADOLESCENTS**

2% of patients
are **VETERANS**

8% of patients are
HOMELESS

INTEGRATED CARE



86,116 patients received **MEDICAL** care



23,146 patients received **DENTAL** care



5,494 patients received **BEHAVIORAL HEALTH** care



6,863 patients received **VISION** care



10,430 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



3,152 patients were diagnosed with **ASTHMA**



1,623 patients were diagnosed with **CORONARY ARTERY DISEASE**



6,749 patients were diagnosed with **DIABETES**



10,684 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



12,917 children attended **WELL-CHILD VISITS**



32,373 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

67% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



100% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.



CAPITAL LINK

www.caplink.org

Health Center Partners of Southern California

REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2018 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$92,694,134	814
	Indirect	\$34,372,765	187
	Induced	\$69,537,584	408
	Total	\$196,604,483	1,409

SUMMARY OF 2018 TAX REVENUE

		Federal	State
Community Impact	Direct	\$12,893,252	\$3,708,908
	Indirect	\$3,186,151	\$1,694,274
	Induced	\$5,691,104	\$4,706,920
	Total	\$21,770,507	\$10,110,102
Total Tax Impact		\$31,880,609	

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This report was created by Capital Link and funded by Health Center Partners of Southern California for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

Health Center Partners of Southern California

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Borrego Health*

North County Health Services

Planned Parenthood of the Pacific Southwest

Vista Community Clinic

** Borrego Health data was not used in this report even though they do have health center sites in California's 49th District.*