

1.244

927

**OTHER JOBS** in the community

**HEALTH CENTER JOBS** 

\$169 Million **DIRECT HEALTH** 

\$170 Million

COMMUNITY **SPENDING** 

**CENTER SPENDING** 

**ECONOMIC STIMULUS** 

2.171

**TOTAL JOBS** 

\$339 Million

operations

**TOTAL ECONOMIC** 

**IMPACT** of current

# The Value and Impact of **Health Center Partners of Southern California**

Ten California's 50th District health centers provide tremendous value and impact to the communities they serve, including CARE FOR **VULNERABLE POPULATIONS, SAVINGS TO THE** SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-**ART PRACTICES** and **INTEGRATED CARE** with a focus on MANAGING CHRONIC CONDITIONS, PREVENTIVE **CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their 2018 savings and contributions.

## SAVINGS TO THE SYSTEM

22% **LOWER COSTS** FOR HEALTH CENTER MEDICAID PATIENTS

\$199 Million SAVINGS TO **MEDICAID** 

\$260 Million **SAVINGS TO THE OVERALL HEALTH SYSTEM** 

\$47 Million **ANNUAL TAX** REVENUES

\$15 Million **STATE & LOCAL TAX REVENUES** 

\$32 Million FEDERAL TAX REVENUES

## **CARE FOR VULNERABLE POPULATIONS**



132.044 **PATIENTS SERVED**  **93%** of patients are LOW INCOME

37,179 of patients are **CHILDREN** & **ADOLESCENTS** 

65% of patients identify as an **ETHNIC OR RACIAL MINORITY** 

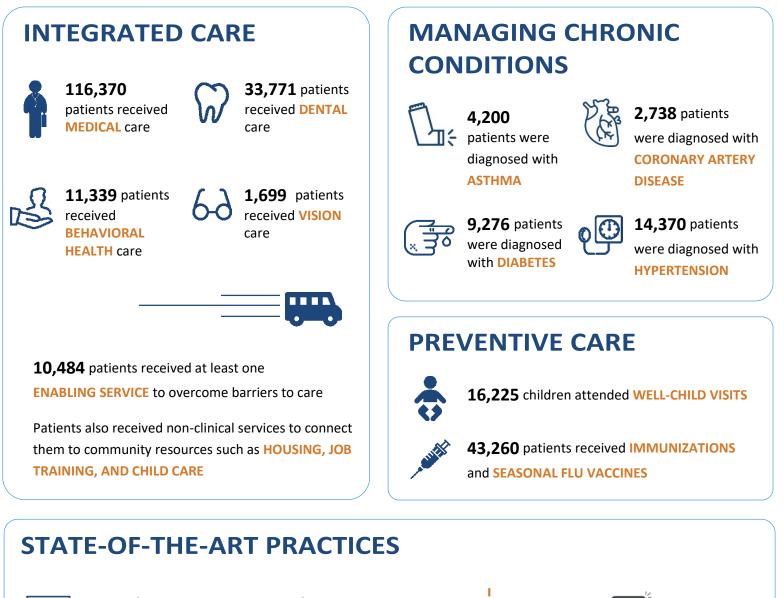
2% of patients are **VETERANS** 

4% of patients are **AGRICULTURAL WORKERS** 

4% of patients are HOMELESS



17% **4-YEAR PATIENT** GROWTH



<b>100%</b> of health
centers have installed
and currently use an
ELECTRONIC HEALTH
RECORD (EHR)

**50%** of health centers are currently participating in the Centers for Medicare and Medicaid Services EHR INCENTIVE PROGRAM "MEANINGFUL USE"



**80%** of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES** 

## **QUALITY HEALTH OUTCOMES**

**100%** of health centers met or exceeded at least one HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE



Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.



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## Health Center Partners of Southern California

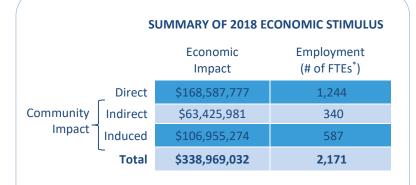
#### **REFERENCES AND DATA SOURCES**

- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, <u>www.IMPLAN.com</u>. Learn more at <u>www.caplink.org/how-economic-impactis-measured</u>.
- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System, and relevant Healthy People 2020 targets at <u>www.healthypeople.gov/2020/data-search</u>.
- "Low Income" refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).

### ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by Health Center Partners of Southern California for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at <u>www.caplink.org</u>.



#### SUMMARY OF 2018 TAX REVENUE

		Federal	State
Community _ Impact	Direct	\$18,829,953	\$5,757,069
	Indirect	\$5,224,339	\$2,673,374
	Induced	\$7,771,303	\$7,145,344
Total		\$31,825,595	\$15,575,787
Total Tax Impact		\$47,401,382	

## Health Center Partners of Southern California

#### **HEALTH CENTERS INCLUDED IN THIS ANALYSIS**

Borrego Health Community Health Systems, Inc. Indian Health Council, Inc. La Maestra Community Health Centers Mountain Health Neighborhood Healthcare North County Health Services Planned Parenthood of the Pacific Southwest Southern Indian Health Council, Inc. Sycuan Medical/Dental Center