


# The Value and Impact of Health Center Partners of Southern California

Eight **California's 51st District** health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2018 savings and contributions**.

## SAVINGS TO THE SYSTEM

 **22%**  
**LOWER COSTS**  
**FOR HEALTH CENTER**  
**MEDICAID PATIENTS**



**\$433 Million**  
**SAVINGS TO THE**  
**OVERALL HEALTH**  
**SYSTEM**

 **\$324**  
**Million**  
**SAVINGS TO**  
**MEDICAID**

## ECONOMIC STIMULUS



**3,893**  
**TOTAL JOBS**

**2,193**  
**HEALTH CENTER JOBS**

**1,700**  
**OTHER JOBS**  
in the community



**\$562 Million**  
**TOTAL ECONOMIC**  
**IMPACT** of current  
operations

**\$265 Million**  
**DIRECT HEALTH**  
**CENTER SPENDING**

**\$297 Million**  
**COMMUNITY**  
**SPENDING**



**\$91 Million**  
**ANNUAL TAX**  
**REVENUES**

**\$29 Million**  
**STATE & LOCAL TAX**  
**REVENUES**

**\$62 Million**  
**FEDERAL TAX REVENUES**

## CARE FOR VULNERABLE POPULATIONS



**923,732**  
**PATIENT**  
**VISITS**

**223,180**  
**PATIENTS SERVED**

**- 3%**  
**4-YEAR PATIENT**  
**GROWTH**

**96%** of patients  
are **LOW INCOME**

**68,164** of patients  
are **CHILDREN &**  
**ADOLESCENTS**

**86%** of patients  
identify as an **ETHNIC**  
**OR RACIAL MINORITY**

**0%** of patients  
are **VETERANS**

**2%** of patients are  
**AGRICULTURAL**  
**WORKERS**

**5%** of patients are  
**HOMELESS**

## INTEGRATED CARE



**179,789** patients received **MEDICAL** care



**63,578** patients received **DENTAL** care



**13,231** patients received **BEHAVIORAL HEALTH** care



**6,250** patients received **VISION** care



**10,300** patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

## MANAGING CHRONIC CONDITIONS



**6,761** patients were diagnosed with **ASTHMA**



**5,183** patients were diagnosed with **CORONARY ARTERY DISEASE**



**20,432** patients were diagnosed with **DIABETES**



**31,174** patients were diagnosed with **HYPERTENSION**

## PREVENTIVE CARE



**24,394** children attended **WELL-CHILD VISITS**



**74,265** patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

## STATE-OF-THE-ART PRACTICES



**100%** of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

**75%** of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



**50%** of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

## QUALITY HEALTH OUTCOMES

**100%** of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.



**CAPITAL LINK**

[www.caplink.org](http://www.caplink.org)

# Health Center Partners of Southern California

## REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, [www.IMPLAN.com](http://www.IMPLAN.com). Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System, and relevant Healthy People 2020 targets at [www.healthypeople.gov/2020/data-search](http://www.healthypeople.gov/2020/data-search).
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

### SUMMARY OF 2018 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$264,780,637	2,193
	Indirect	\$98,185,744	535
	Induced	\$198,633,991	1,165
	<b>Total</b>	<b>\$561,600,372</b>	<b>3,893</b>

### SUMMARY OF 2018 TAX REVENUE

		Federal	State
Community Impact	Direct	\$36,829,554	\$10,594,490
	Indirect	\$9,101,235	\$4,839,690
	Induced	\$16,256,629	\$13,445,309
	<b>Total</b>	<b>\$62,187,418</b>	<b>\$28,879,489</b>
<b>Total Tax Impact</b>		<b>\$91,066,907</b>	

## ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by Health Center Partners of Southern California for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at [www.caplink.org](http://www.caplink.org).

# Health Center Partners of Southern California

## HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Borrego Health\*

Clinicas de Salud del Pueblo, Inc.

Imperial Beach Community Clinic

La Maestra Community Health Centers

Mountain Health

Planned Parenthood of the Pacific Southwest

Samahan Health Centers

San Diego Family Care

San Ysidro Health

*\* Borrego Health data was not used in this report even though they do have health center sites in California's 51st District.*