

Region Director, Northern Plains

Council Connections, a national healthcare Group Purchasing Organization recognized by the San Diego Business Journal as one of San Diego's Best Places to Work in 2011, 2012, and a winner in 2013 is seeking a Region Director to work from their home office in the Northern Plains area (ID, MT, WY, ND, SD, NE, IA, or MN). This position is responsible for business development and driving sales growth throughout the Northern Plains region, as well as ensuring member service levels are of the highest quality. This position works in conjunction with an Account Executive responsible for providing member and sales support to the region.

A Bachelor's degree and three years of sales experience required. Must possess strong oral and written communication skills, as well as an ability to manage multiple projects and programs concurrently. Strong analytical skills, and the ability to make sound decisions in a dynamic and often ambiguous environment, are required. Working knowledge of relevant software packages and computer systems is required. Knowledge of the healthcare industry is preferred. Travel is required.

We offer competitive compensation and benefit package plus bonus opportunity. Please email cover letter, resume and salary requirements to jobs@ccc-sd.org or fax to 619-542-4350.

Resumes submitted without salary requirements will not be considered. Council Connections, a division of the Council of Community Clinics, is an EEO employer.

About Council Connections

Council Connections has been in the GPO market for over 30 years and supports over 3,800 members in health care, social service and educational organizations throughout the nation. We sign up an average of 20 new members every week, providing them with access to discounts and services specifically designed to enhance their financial strength. Without compromising quality, we strive to leverage the lowest possible price on contracted services and products. www.councilconnections.com