

A photograph of the Illinois State Capitol building in Springfield, Illinois. The image shows the iconic dome and the classical architecture of the building, set against a blue sky with scattered white clouds. The building is made of light-colored stone or concrete.

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# Demonstrating Value in a State with a Significant Budgetary Crisis

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# Overview of State Budget Crisis

- Two-year budget impasse from June 2015 to July 2017
- \$6 billion budget deficit
- \$15 billion in unpaid bills
- \$100 billion pension liability
- Several credit downgrades
- National Headlines
  - How Illinois became America's most messed-up state (CNN)
  - Illinois in danger of entering financial 'death spiral' (Fox News)



# Demonstrating Value to Courts

- Worked with Sargent Shriver Center on Poverty Law
- Went to court to enforce a 2006 consent decree
- IPHCA collected FQHC affidavits in favor of motion
- Court ruled that state must pay Medicaid providers





# Demonstrating Value to Legislators

- Medicaid payments mandated by courts
- Thought process:
  - When the state finally passes a budget, there will likely be substantial cuts
  - How can we avoid them?
- IPHCA summer and fall legislative visit initiative
  - 20 members of Illinois Congressional Delegation
  - 100 members of Illinois General Assembly
- Testimony in front of legislative committees
- Annual advocacy day

# Demonstrating Value to the State

- Quarterly meetings with Medicaid Director
- Outreach to Governor's Office



## The Value of Federally Qualified Health Centers



51 Health Centers



360 Sites



1.3 Million Patients

Health Centers provide **comprehensive, cost effective and high-quality primary care** to all Illinoisans, regardless of their insurance status or ability to pay, and are governed by consumer-majority boards of directors whose priorities reflect the needs of their communities.

Health centers have become an integrated **"one-stop shop"** for patient care. In addition to primary medical care, these services typically include dental, mental health, pharmacy and include an array of uncompensated enabling services.

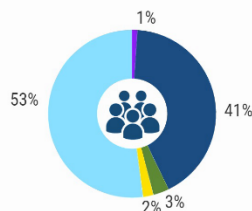
While health centers typically serve more complex patients that are more likely to have chronic conditions, **they perform just as well or better than other providers on key quality performance benchmarks.** [i]

Illinois health centers **save 27% in total spending per Medicaid patient** compared to non-health center providers. [ii]

Illinois health centers directly employ over **7,600** individuals, equaling a payroll of more than **\$508 million**. They also inject around \$800 million in operating expenditures into their communities, resulting in an overall economic impact of \$1.48 billion and overall employment of 11,700. [iii]

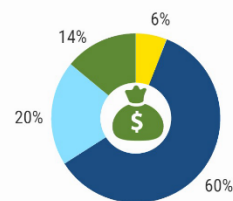
Illinois health centers provide primary health care to **24% of the Medicaid population while utilizing only 2% of Medicaid dollars.** [iv]

Patients By Known Race



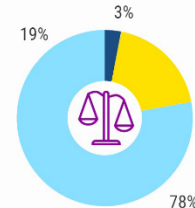
American Indian/Alaska Native  
Black/African American  
Asian/Pacific Islander  
More than One Race  
White

Patients By Insurance



Medicare  
Medicaid  
Uninsured  
Private

Patients By Poverty Level



Over 200% FPL  
101-200% FPL  
100% & Below FPL



# Demonstrating Value to MCOs

- State decides to expand Medicaid managed care statewide
- 10 month implementation
- IPHCA meets with MCOs individually
- IPHCA hosts meeting with members and ALL MCOs



# Results

- We have a budget!
- No Medicaid cuts
- State budget included \$20 million in capital funds for FQHCs
- Improved relationships
- Improved reputation



**RESULTS**



# Questions?

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