

Mental Health Integration

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Degrees of Severity

- Mild
- Moderate
- Severe
 - Stable
 - Unstable

County Obligation for SMI

- 40,000 patients
- Cost is approximately \$1 million per each “program”
- Program is approximately 1,000 people



San Diego Model: Partnership with Clinics

- County Prioritizes Unstable SMI
- Clinics work with Stable SMI

How do you determine severity?

Clinic Capacity Upgrades

- Screening at Primary Care Appointment
- Warm Hand off
- Increased Training of Primary Care Physician
- Increase in Mental Health Staffing
- Reconfiguration or expansion of facilities

County Funds

- Cuts due to realignment
- Other Cuts and limitations

How does billing work currently?

- Fee for Service Environment
 - Clinics can see and bill for Mild and Moderate
 - By agreement, can bill for SMI
- County uses its funds for the most critical

Shift to Managed Care

- State shifts more beneficiaries to Managed Care
 - Now Mild and Moderate becomes responsibility of Health Plans
 - County responsible for all SMI

Role of the Health Plans

- Develop Screening Tool
 - Problem: There are as many tools as there are health plans
- Capitated Payment to Clinics
- Develop Agreements Between County and Health Plans

State Dilemma

- There are as many different agreements as there are Counties and Health Plans
 - 58 plus agreements
 - Can you have a “one size fits all” State Policy?

Dilemma for Patients

- Shift to Full County Responsibility Takes Patients Away From Their Health Care Team
- Is there sigma in going to a County facility for mental health services?
- Is there capacity at the County?
 - Answer: No since funds have already been cut in realignment
 - Patients moving from Clinics to County: Between 5,000 to 40,000
- Disruption of Care Highly Likely

Dilemma for Clinics

- Can no longer bill state (PPS rate)
- Must negotiate for new capitated rate based with health plans to include additional services
 - Receive capitated rate
 - Can bill State for “PPS Wrap” only for Mild and Moderate
- No reimbursement for SMI ... in fact, must shift SMI to County