



HEALTH CENTER  
PARTNERS  
of Southern California

# Policy & Issues Prep Session

*Vernita Todd, External Affairs*



# HEALTH CENTER PARTNERS

of Southern California

*and our  
Family of Companies*

#bettertogether  
[www.hcpsocal.org](http://www.hcpsocal.org)



INTEGRATED  
HEALTH PARTNERS  
of Southern California

**Integrated Health Partners of Southern California (IHP)** is a network that unites community health centers for the common purpose of advancing standards of quality care, improving health outcomes and reducing costs.

- Managed Care Contracting
- Quality & Performance Improvement
- Data Informatics & Analysis

[ihpsocal.org](http://ihpsocal.org)

Borrego Health  
Clinicas de Salud del Pueblo  
Community Health Systems, Inc.  
Indiana Health Council  
Imperial Beach Health Center  
La Maestra Community Health Centers



HEALTH QUALITY  
PARTNERS  
of Southern California

**Health Quality Partners of Southern California (HQP)** helps improve health outcomes by implementing progressive and collaborative programs to support community health centers caring for the safety net population.

- Program Development and Implementation
- Research and Development
- Shared Services

[hqpsocal.org](http://hqpsocal.org)

Mountain Health & Community Services  
Neighborhood Healthcare  
North County Health Services  
Operation Samahan Community Health Center  
Planned Parenthood of the Pacific Southwest  
San Diego American Indian Health Center



A nationwide group purchasing organization, CNECT leverages the collective power of its 6,000+ members to seamlessly negotiate contracts, saving members money and improving supply chain efficiencies.

- Group Purchasing Organization
- Consulting Services
- Premier Contracted Affiliate

[cnectgpo.com](http://cnectgpo.com)

San Diego Family Care  
San Ysidro Health Center  
Southern Indian Health Council  
Sycuan Medical/Dental Clinic  
Vista Community Clinic

# Policy & Issues Forum: March 29-30, 2017

- CHC representatives from all around the country converge in DC
- Visits to nearly every Member of Congress
- Sharing common messages
  - **Fix the Cliff** for health centers and our patients
  - Maintain a **strong Medicaid** program for vulnerable families
  - Support Health Centers because they **add value** to local communities
- Making sure the safety net is not forgotten
- Add a human face and impact to legislation



# WHAT'S GOING ON IN CONGRESS

- Repealing ACA through Reconciliation Process
  - Only needs a simple majority to pass (51 votes in Senate)
  - Can only change things with a price tag (Subsidies, Medicaid, Taxes, Penalties)
- GOP Repeal Plan: **American Health Care Act**
  - Fundamentally changes Medicaid (Medi-Cal), endangering care to the poor, elderly and disabled
  - Offers age-based tax credits (\$2,000 - \$4,000)
  - Congressional Budget Office projected 24 million *currently insured* people would lose their health care.







# Back to the Drawing Board?



# Health Center Immediate Threats



# WHAT'S AT STAKE: FISCAL CLIFF

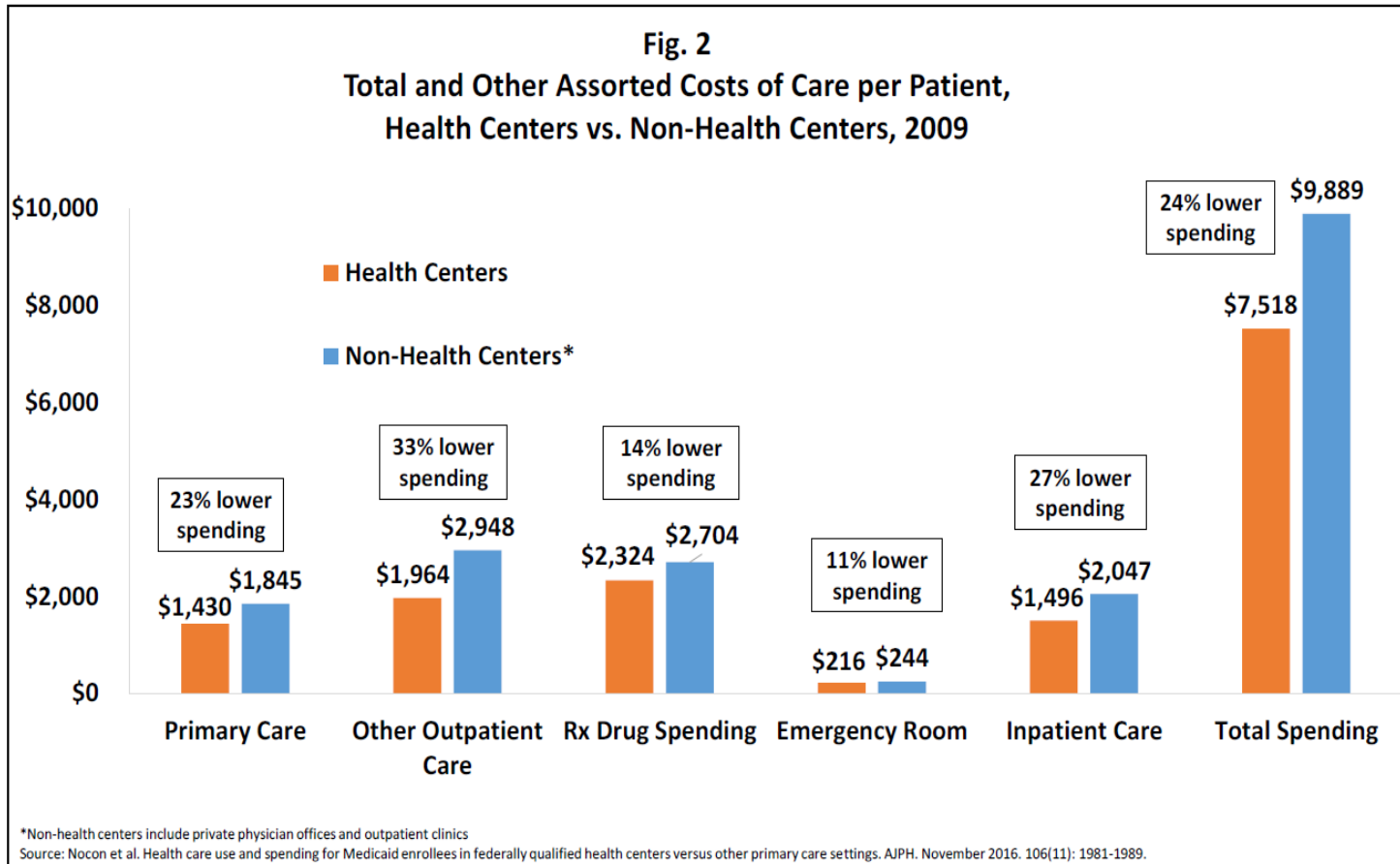


- Health Center funding (HRSA grants) will be cut by **70%** if Congress doesn't act.
  - \$3.6 Billion Dollars
- Since 2010, health centers have
  - Increased by **251** New FQHCs to (1345)
  - Added **2,805** more clinical sites (9800)
  - Served **4,826,479** more patients (24 M)

**For HCP members, this equates to  
\$29 million in lost federal funding**



# WHAT'S IN OUR FAVOR?

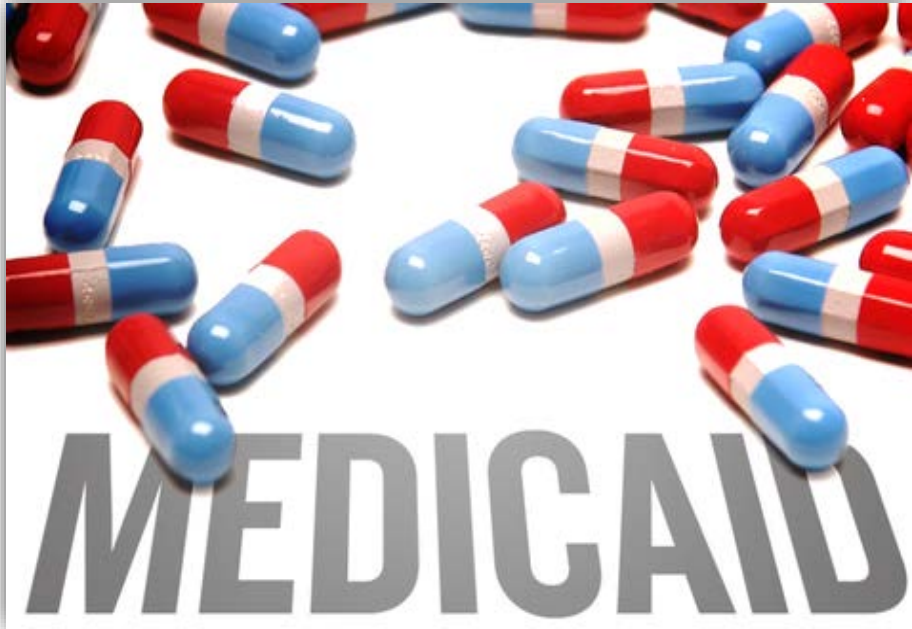


- Cost-Effective Care
- Additional Savings to health care system
  - Fewer Hospitalizations
  - Less ER utilization
- 50 year bipartisan history
- FQHCs in 95% of all congressional districts





# WHAT'S AT STAKE: MEDICAID?



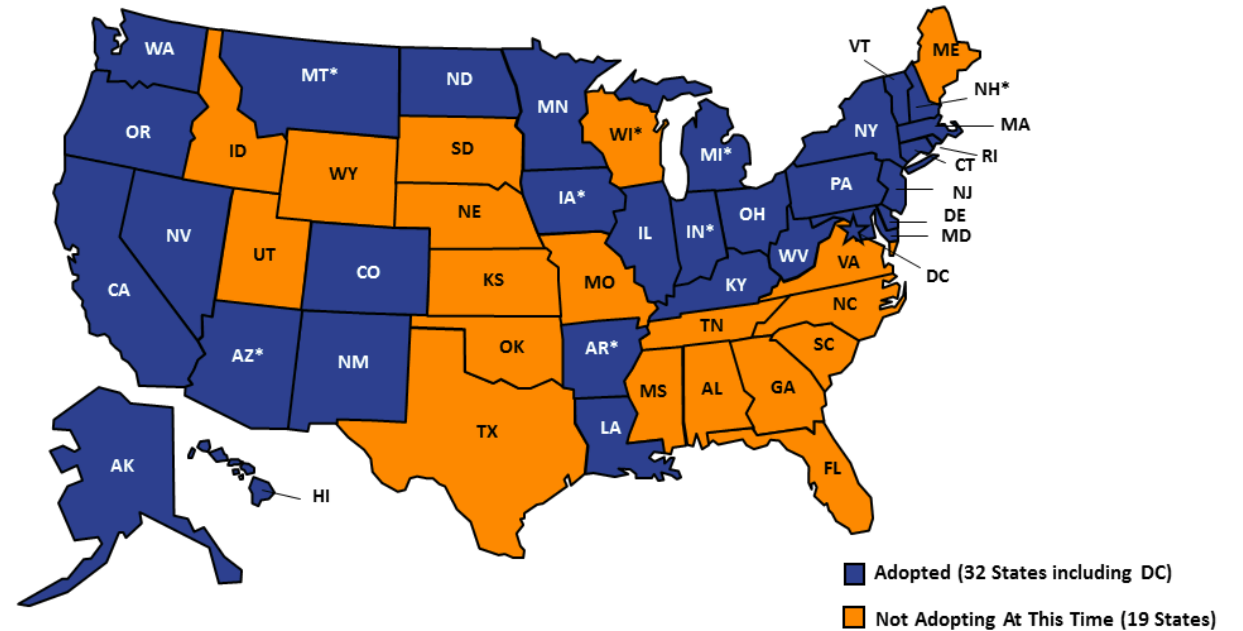
- The AHCA calls for drastic changes to the Medicaid system
  - Caps payments to Medicaid in 2020
  - Ends Medicaid Expansion after 2019
- Nearly 4 million Californians gained coverage through the Expansion.
  - Up to 138% Federal Poverty Level
  - Likely to return to being uninsured



# WHAT'S IN OUR FAVOR?

- Opposition from major provider groups
  - AARP
  - American Hospital Association
  - American Medical Association
- Success in states like California
- Expansion in Red States
  - 31 states (and DC) have expanded Medicaid

## Current Status of State Medicaid Expansion Decisions



NOTES: Current status for each state is based on KCMU tracking and analysis of state executive activity. \*AR, AZ, IA, IN, MI, MT, and NH have approved Section 1115 waivers. WI covers adults up to 100% FPL in Medicaid, but did not adopt the ACA expansion.  
SOURCE: "Status of State Action on the Medicaid Expansion Decision," KFF State Health Facts, updated January 1, 2017.  
<http://kff.org/health-reform/state-indicator/state-activity-around-expanding-medicaid-under-the-affordable-care-act/>





*The only limit to our realization of tomorrow  
will be our doubts of today.*

*Franklin D. Roosevelt*





# HCP Advocacy Strategy



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# Our Message

The Affordable Care Act has **strengthened, enhanced, and begun to modernize** the health care system in America. *In any revision to the current system, we need to keep the building blocks of a program that has afforded new health care coverage to over **20 million Americans**. This includes securing funding to community health centers that are the bedrock of Medicaid and the health home for almost **25 million people** across the country. Without Medicaid and without health centers the country will **lose one of the highest quality low cost choices** on the market.*



# HCP Congressional Delegation

- 36: Raul Ruiz, MD – Riverside
- 41: Mark Takano – Riverside
- 42: Ken Calvert – Riverside
- 49: Darrell Issa – Vista
- 50: Duncan Hunter – East County
- 51: Juan Vargas – Chula Vista/IC
- 52: Scott Peters – San Diego
- 53: Susan Davis – San Diego





# WHAT'S IN YOUR PACKETS?

- Participant List w/cell numbers
- Schedule
- Our Request to MOCs
- Capital Link Reports
  - CPCA State
  - CPCA Rural
  - HCP Consortia
  - Talking points
- Powerpoint
- Map of the Capitol
- HCP Family of Companies Flyer
- MOC Background Information
  - District
  - Committees
  - Voting Record Link
  - Personal History



# Capital Link: Determining Economic Impact

- **Direct Impact**
  - What you spend to operate
- **Indirect Impact** – your business keeps other businesses going in the community
  - Construction, security, landscaping, office supplies, etc
- **Induced Impact**
  - The salaries you pay are used to buy goods and services in your local community – spurring more economic activity and business growth.
- **Tax revenue**
  - Payroll taxes, sales tax and taxes paid by businesses working with FQHCs



# Capital Link Consortia Highlights from 2015

- CHCs employ over **9,000** people
- Serve Medi-Cal patients for **25% less** than other primary care providers
  - HCP Members saved Medi-Cal **\$1.2Billion dollars**
- CHCs saw **759,233** unduplicated patients (2.65 million visits)
- **71%** CHCs currently use an **EMR**; **61%** (sites) are **PCMH**
- **100% of CHCs met or exceeded** at least one Healthy People 2020 goal for clinical performance
- CHCs provide primary care to 20% of all Medi-Cal in California for only 2.8% of total costs





# Blueprint for our Hill Visit

- Greeting
- **Brief Introductions (name, health center, role)**
- Set up of main issues: Funding cliff, Medicaid
  - **Value of FQHCs**
  - **Clinical Successes/Patient Stories**
  - **Vulnerable Families**
- Make The Ask
- **Thank for visit – invite for tour**
- Photo



# Tips for a Great Capitol Hill Visit

- Please arrive early and quietly
- Turn phones to silent/vibrate
- Share your story
- Take lots of pictures!
  - **Share on social media;** tag the member and use hashtags - #FQHC, #P&I2017

Thanks @SusanDavis for:

- Protecting health care for the safety net. #FQHC, #P&I2017
- Taking time to speak with us
- Being a champion for low income families
- Visiting with our health center delegation today



**“NEVER DOUBT THAT A SMALL GROUP  
OF THOUGHTFUL, COMMITTED CITIZENS  
CAN CHANGE THE WORLD;  
INDEED, IT’S THE ONLY THING  
THAT EVER HAS.”**

**-MARGARET MEAD**



Health Center Partners

Published by Julie Ann [?] · February 7 at 8:58am ·



Your Signature Needed: Tell Congress, Protect the Safety-Net and Community Health Centers #ACA #communityhealthcenters #Health4All



Your Signature Needed: Tell Congress, Protect the Safety-Net and Community Health Centers

The Issue Health care for the safety-net is in danger. President Trump and the...

CHANGE.ORG

Sign Up

[Safety Net Petition - Change.Org](#)

# Engagement



Member News | February 2017



Our Mission is Righteous | Our Work is Imperative | Our Impact is Profound



## Stand UP for the Safety Net & Community Health Centers

Yes! I support community health centers and the safety net.

Signing up today means that you will receive: periodic updates on state and federal health care legislation; Action Alerts to notify you of state and federal issues impacting health care and the need for your advocacy; and resources to on vital health care issues.



<http://p2a.co/WQ2ZvZ4>

Add your name today: help protect the safety net and community health centers

Mr. Full Name

Email (jsmith@mail.com)

Mobile Phone ?

Home Address (123 Any St)

Zip Code

Relationship to Health Centers

CEO or ED

Submit

☒ Send me emails about this campaign

☒ Send me text messages about this campaign

## MEMBERS



Health Center Partners Members

Closed Group



Joined

Share

Notifications



Discussion

Members

Photos

Search this group



Write Post

Add Photo/Video

Create Poll

More

ADD MEMBERS

+ Enter name or email address...





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**Thank You!**