


The Value and Impact of Health Center Partners of Southern California

Eighteen HCP member Community Health Centers (located in San Diego, Riverside and Imperial counties) provide tremendous value and impact to the communities they serve through the **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.**

This report highlights their **2019 savings and contributions.**


SAVINGS TO THE SYSTEM



24%
LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS



\$1.8 Billion
SAVINGS TO THE OVERALL HEALTH SYSTEM



\$1.5 Billion
SAVINGS TO MEDICAID

ECONOMIC STIMULUS



12,958
TOTAL JOBS

7,021
HEALTH CENTER JOBS

5,937
OTHER JOBS
in the community



\$2.2 Billion
TOTAL ECONOMIC IMPACT of current operations

\$1.1 Billion
DIRECT HEALTH CENTER SPENDING

\$1.1 Billion
COMMUNITY SPENDING



\$274 Million
ANNUAL TAX REVENUES

\$68 Million
STATE & LOCAL TAX REVENUES

\$206 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



917,118
PATIENTS SERVED

95% of patients are **LOW INCOME**

75% of patients identify as an **ETHNIC OR RACIAL MINORITY**

3% of patients are **AGRICULTURAL WORKERS**

3,943,905
PATIENT VISITS

4%
4-YEAR PATIENT GROWTH

260,552 of patients are **CHILDREN & ADOLESCENTS**

1% of patients are **VETERANS**

4% of patients are **HOMELESS**

INTEGRATED CARE



690,685 patients received **MEDICAL** care



334,730 patients received **DENTAL** care



51,208 patients received **BEHAVIORAL HEALTH** care



21,327 patients received **VISION** care



98,948 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



22,914 patients were diagnosed with **ASTHMA**



15,743 patients were diagnosed with **CORONARY ARTERY DISEASE**



57,386 patients were diagnosed with **DIABETES**



89,177 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



92,187 children attended **WELL-CHILD VISITS**



229,989 patients received **IMMUNIZATIONS** and **SEASONAL FLU**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

85% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



44% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2019 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2019 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$1,091,879,542	7,021
	Indirect	\$411,401,720	2,180
	Induced	\$694,342,100	3,758
	Total	\$2,197,623,362	12,958

SUMMARY OF 2019 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$122,164,746	\$30,519,018
	Indirect	\$33,894,405	\$11,517,233
	Induced	\$50,418,569	\$25,569,058
	Total	\$206,477,721	\$67,605,309
Total Tax Impact		\$274,083,030	

ACKNOWLEDGEMENTS

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of nearly 15,000 health center audited financial statements from 2005 to 2019, incorporating approximately 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HCP MEMBERS INCLUDED IN THIS ANALYSIS

1. Borrego Health
2. Clinicas de Salud Del Pueblo, Inc.
3. Community Health Systems, Inc.
4. Imperial Beach Community Clinic
5. Indian Health Council, Inc.
6. La Maestra Community Health Centers
7. Mountain Health (now SY Health)
8. Neighborhood Healthcare
9. Planned Parenthood of the Pacific Southwest
10. Samahan Health Centers
11. San Diego American Indian Health Center
12. San Diego Family Care
13. San Ysidro Health
14. Southern Indian Health Council, Inc.
15. Sycuan Medical/Dental Center
16. TrueCare
17. Village Family Health Center
18. Vista Community Clinic