


The Value and Impact of Health Center Partners of Southern California

Two HCP member Community Health Centers located in California's Imperial County provide tremendous value and impact to the communities they serve through the CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2019 savings and contributions.

SAVINGS TO THE SYSTEM



24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$83
Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM



\$60
Million
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



622
TOTAL JOBS

370
HEALTH CENTER JOBS

252
OTHER JOBS
in the community



\$93 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$46 Million
DIRECT HEALTH
CENTER SPENDING

\$47 Million
COMMUNITY
SPENDING



\$12 Million
ANNUAL TAX
REVENUES

\$ 3 Million
STATE & LOCAL TAX
REVENUES

\$ 9 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



43,578
PATIENTS SERVED

95% of patients
are **LOW INCOME**

89% of patients
identify as an **ETHNIC**
OR RACIAL MINORITY

8% of patients are
AGRICULTURAL
WORKERS

170,041
PATIENT
VISITS

0%
4-YEAR PATIENT
GROWTH

13,158 of patients
are **CHILDREN &**
ADOLESCENTS

0% of patients
are **VETERANS**

3% of patients
are **HOMELESS**

INTEGRATED CARE



39,273 patients received **MEDICAL** care



8,565 patients received **DENTAL** care



1,653 patients received **BEHAVIORAL HEALTH** care



91 patients received **VISION** care



116 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



1,665 patients were diagnosed with **ASTHMA**



1,084 patients were diagnosed with **CORONARY ARTERY DISEASE**



4,854 patients were diagnosed with **DIABETES**



6,745 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



5,062 children attended **WELL-CHILD VISITS**



11,650 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

85% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



50% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2019 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2019 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$46,283,702	370
	Indirect	\$17,438,915	92
	Induced	\$29,432,480	159
	Total	\$93,155,097	622

SUMMARY OF 2019 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$5,178,444	\$1,293,671
	Indirect	\$1,436,751	\$488,204
	Induced	\$2,137,194	\$1,083,847
	Total	\$8,752,388	\$2,865,723
Total Tax Impact		\$11,618,111	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of nearly 15,000 health center audited financial statements from 2005 to 2019, incorporating approximately 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HCP MEMBERS INCLUDED IN THIS ANALYSIS

1. Clinicas de Salud Del Pueblo, Inc.
2. Planned Parenthood of the Pacific Southwest