


The Value and Impact of Health Center Partners of Southern California

Seventeen HCP member Community Health Centers in California's San Diego County provide tremendous value and impact to the communities they serve through, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTATIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2019 savings and contributions**.

SAVINGS TO THE SYSTEM



24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$1.1
Billion
SAVINGS TO THE
OVERALL HEALTH
SYSTEM



\$860
Million
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



8,958
TOTAL JOBS

5,014
HEALTH CENTER JOBS

3,944
OTHER JOBS
in the community



\$1.5 Billion
TOTAL ECONOMIC
IMPACT of current
operations

\$725 Million
DIRECT HEALTH
CENTER SPENDING

\$735 Million
COMMUNITY
SPENDING



\$182 Million
ANNUAL TAX
REVENUES

\$45 Million
STATE & LOCAL TAX
REVENUES

\$137 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



578,906
PATIENTS SERVED

95% of patients
are **LOW INCOME**

75% of patients
identify as an **ETHNIC**
OR RACIAL MINORITY

3% of patients are
AGRICULTURAL
WORKERS

2,470,081
PATIENT
VISITS

4%
4-YEAR PATIENT
GROWTH

163,261 of patients
are **CHILDREN &**
ADOLESCENTS

1% of patients
are **VETERANS**

4% of patients
are **HOMELESS**

INTEGRATED CARE



465,628 patients received **MEDICAL** care



177,579 patients received **DENTAL** care



38,126 patients received **BEHAVIORAL HEALTH** care



16,122 patients received **VISION** care



63,143 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



16,463 patients were diagnosed with **ASTHMA**



11,554 patients were diagnosed with **CORONARY ARTERY DISEASE**



40,827 patients were diagnosed with **DIABETES**



64,497 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



60,692 children attended **WELL-CHILD VISITS**



171,308 patients received **IMMUNIZATIONS** and **SEASONAL FLU**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

85% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



41% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2019 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2019 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$725,339,485	5,014
	Indirect	\$273,295,634	1,448
	Induced	\$461,253,940	2,496
	Total	\$1,459,889,059	8,958

SUMMARY OF 2019 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$81,154,478	\$20,273,893
	Indirect	\$22,516,175	\$7,650,939
	Induced	\$33,493,236	\$16,985,617
	Total	\$137,163,889	\$44,910,448
Total Tax Impact		\$182,074,337	

ACKNOWLEDGEMENTS

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of nearly 15,000 health center audited financial statements from 2005 to 2019, incorporating approximately 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HCP MEMBERS INCLUDED IN THIS ANALYSIS

1. Borrego Health
2. Community Health Systems, Inc.
3. Imperial Beach Community Clinic
4. Indian Health Council, Inc.
5. La Maestra Community Health Centers
6. Mountain Health
7. Neighborhood Healthcare
8. Planned Parenthood of the Pacific Southwest
9. Samahan Health Centers
10. San Diego American Indian Health Center
11. San Diego Family Care
12. San Ysidro Health
13. Southern Indian Health Council, Inc.
14. Sycuan Medical/Dental Center
15. TrueCare
16. Village Family Health Center
17. Vista Community Clinic