# The Value and Impact of
# Health Center Partners of Southern California

HEALTH CENTER PARTNERS
of Southern California

The 17 HCP member Community Health Centers (located in San Diego, Riverside and Imperial counties) provide tremendous value and impact to the communities they serve through the CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2019 savings and contributions.

## ECONOMIC STIMULUS

**12,958** TOTAL JOBS

**7,021** HEALTH CENTER JOBS

**5,937** OTHER JOBS in the community

**$2.2 Billion** TOTAL ECONOMIC IMPACT of current operations

**$1.1 Billion** DIRECT HEALTH CENTER SPENDING

**$1.1 Billion** COMMUNITY SPENDING

**$274 Million** ANNUAL TAX REVENUES

**$68 Million** STATE & LOCAL TAX REVENUES

**$206 Million** FEDERAL TAX REVENUES

## SAVINGS TO THE SYSTEM

**24%** LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS

**$1.5 Billion** SAVINGS TO MEDICAID

**$1.8 Billion** SAVINGS TO THE OVERALL HEALTH SYSTEM

## CARE FOR VULNERABLE POPULATIONS

**917,118** PATIENTS SERVED

**3,943,905** PATIENT VISITS

**4%** 4-YEAR PATIENT GROWTH

**95%** of patients are LOW INCOME

**260,552** of patients are CHILDREN & ADOLESCENTS

**75%** of patients identify as an ETHNIC OR RACIAL MINORITY

**1%** of patients are VETERANS

**3%** of patients are AGRICULTURAL WORKERS

**4%** of patients are HOMELESS

# INTEGRATED CARE

**690,685** patients received **MEDICAL** care

**334,730** patients received **DENTAL** care

**51,208** patients received **BEHAVIORAL HEALTH** care

**21,327** patients received **VISION** care

**98,948** patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

# MANAGING CHRONIC CONDITIONS

**22,914** patients were diagnosed with **ASTHMA**

**15,743** patients were diagnosed with **CORONARY ARTERY DISEASE**

**57,386** patients were diagnosed with **DIABETES**

**89,177** patients were diagnosed with **HYPERTENSION**

# PREVENTIVE CARE

**92,187** children attended **WELL-CHILD VISITS**

**229,989** patients received **IMMUNIZATIONS** and **SEASONAL FLU**

# STATE-OF-THE-ART PRACTICES

**100%** of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

**85%** of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**

**44%** of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

# QUALITY HEALTH OUTCOMES

**100%** of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**
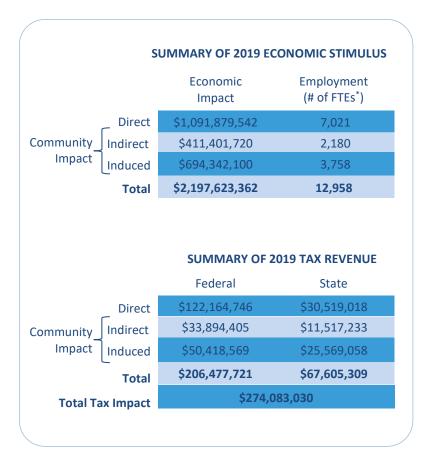
Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.

CAPITAL LINK

www.caplink.org

## REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.

- Economic Stimulus: Economic impact was measured using 2019 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.

- "Low Income" refers to those who earn below 200% of federal poverty level guidelines.

- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System. Note: UDS data collection for telehealth began in 2016.

- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.

- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).

### SUMMARY OF 2019 ECONOMIC STIMULUS

| | Economic Impact | Employment (# of FTEs[*]) |
|---|---|---|
| Direct | $1,091,879,542 | 7,021 |
| Community Impact — Indirect | $411,401,720 | 2,180 |
| Induced | $694,342,100 | 3,758 |
| **Total** | **$2,197,623,362** | **12,958** |

### SUMMARY OF 2019 TAX REVENUE

| | Federal | State |
|---|---|---|
| Direct | $122,164,746 | $30,519,018 |
| Community Impact — Indirect | $33,894,405 | $11,517,233 |
| Induced | $50,418,569 | $25,569,058 |
| **Total** | **$206,477,721** | **$67,605,309** |
| **Total Tax Impact** | **$274,083,030** | |

## ACKNOWLEDGEMENTS

## HCP MEMBERS INCLUDED IN THIS ANALYSIS

1. Borrego Health
2. Clinicas de Salud Del Pueblo, Inc.
3. Community Health Systems, Inc.
4. Imperial Beach Community Clinic
5. Indian Health Council, Inc.
6. La Maestra Community Health Centers
7. Mountain Health (now SY Health)
8. Neighborhood Healthcare
9. Planned Parenthood of the Pacific Southwest
10. Samahan Health Centers
11. San Diego American Indian Health Center
12. San Diego Family Care
13. San Ysidro Health
14. Southern Indian Health Council, Inc.
15. Sycuan Medical/Dental Center
16. TrueCare
17. Vista Community Clinic

**Village Family Health Center – additional IHP member included in the report.