

# The Value and Impact of California's District 50

**Nine** Community Health Centers in **California's District 50** provide tremendous value and impact to the communities they serve through the **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.**

This report highlights their **2020 savings and contributions.**

## SAVINGS TO THE SYSTEM

**24%**  
**LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS**



**\$283 Million SAVINGS TO THE OVERALL HEALTH SYSTEM**

**\$220 Million SAVINGS TO MEDICAID**

## ECONOMIC STIMULUS



**2,452 TOTAL JOBS**

**1,289 HEALTH CENTER JOBS**

**1,163 OTHER JOBS**  
in the community



**\$426 Million TOTAL ECONOMIC IMPACT** of current operations

**\$200 Million DIRECT HEALTH CENTER SPENDING**

**\$226 Million COMMUNITY SPENDING**



**\$57 Million ANNUAL TAX REVENUES**

**\$ 6 Million STATE & LOCAL TAX REVENUES**

**\$51 Million FEDERAL TAX REVENUES**

## CARE FOR VULNERABLE POPULATIONS



**9% 4-YEAR PATIENT GROWTH**

**423,913 CLINIC VISITS**  
**195,715 VIRTUAL VISITS**

**619,628 TOTAL PATIENT VISITS**

**142,585 PATIENTS SERVED**

**36,723** of patients are **CHILDREN & ADOLESCENTS** patients

**3%** of patients are **AGRICULTURAL WORKERS**

**88%** of patients are **LOW INCOME**

**2%** of patients are **VETERANS**

**72%** of patients identify as an **ETHNIC OR RACIAL MINORITY**

**3%** of patients are **HOMELESS**

## INTEGRATED CARE



**107,464** patients received **MEDICAL** care



**38,230** patients received **DENTAL** care



**10,489** patients received **BEHAVIORAL HEALTH** care



**573** patients received **VISION** care



**10,771** patients received at least one **ENABLING SERVICE** (nonclinical service) to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

## MANAGING CHRONIC CONDITIONS



**3,923** patients were diagnosed with **ASTHMA**



**2,353** patients were diagnosed with **CORONARY ARTERY DISEASE**



**9,724** patients were diagnosed with **DIABETES**



**14,202** patients were diagnosed with **HYPERTENSION**

## PREVENTIVE CARE



**12,515** children attended **WELL-CHILD VISITS**



**53,731** patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

## STATE-OF-THE-ART PRACTICES



**100%** of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

**85%** of health centers are currently participating in the Centers for Medicare and Medicaid Services **PROMOTING INTEROPERABILITY PROGRAM**



**100%** of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

## QUALITY HEALTH OUTCOMES

**100%** of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2020 IMPLAN Online.

## REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2020 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, [www.IMPLAN.com](http://www.IMPLAN.com). Learn more at [www.capl原因ink.org/how-economic-impact-is-measured](http://www.capl原因ink.org/how-economic-impact-is-measured).
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System, and relevant Healthy People 2020 targets at [www.healthypeople.gov/2020/data-search](http://www.healthypeople.gov/2020/data-search).
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2020 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$199,752,906	1,289
	Indirect	\$80,347,463	414
	Induced	\$145,661,187	749
	<b>Total</b>	<b>\$425,761,556</b>	<b>2,452</b>

  

SUMMARY OF 2020 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$37,590,428	\$-2,528,285
	Indirect	\$6,567,374	\$1,928,827
	Induced	\$6,697,517	\$6,294,944
	<b>Total</b>	<b>\$50,855,318</b>	<b>\$5,695,486</b>
<b>Total Tax Impact</b>		<b>\$56,550,804</b>	

## ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by **Health Center Partners of Southern California** for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2020, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at [www.capl原因ink.org](http://www.capl原因ink.org).

## HEALTH CENTERS INCLUDED IN THIS ANALYSIS

1. Borrego Community Health Foundation
2. Community Health Systems, Inc.
3. Indian Health Council, Inc.
4. La Maestra Family Clinic, Inc.
5. Neighborhood Healthcare
6. Planned Parenthood of the Pacific Southwest
7. Southern Indian Health Council, Inc.
8. Sycuan Medical-Dental Center
9. TrueCare