

The Value and Impact of California's San Diego County

Sixteen HCP member Community Health Centers located in California's San Diego County provide tremendous value and impact to the communities they serve through the **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.**

This report highlights their **2020 savings and contributions.**

SAVINGS TO THE SYSTEM

24%
LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS



\$933 Million SAVINGS TO THE OVERALL HEALTH SYSTEM

\$681 Million SAVINGS TO MEDICAID

ECONOMIC STIMULUS



9,023 TOTAL JOBS

4,894 HEALTH CENTER JOBS

4,129 OTHER JOBS in the community



\$1,511 Billion TOTAL ECONOMIC IMPACT of current operations

\$709 Million DIRECT HEALTH CENTER SPENDING

\$802 Million COMMUNITY SPENDING



\$201 Million ANNUAL TAX REVENUES

\$20 Million STATE & LOCAL TAX REVENUES

\$181 Million FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



- 3% 4-YEAR PATIENT GROWTH

1,304,886 CLINIC VISITS
686,527 VIRTUAL VISITS

1,991,413 TOTAL PATIENT VISITS

487,062 PATIENTS SERVED

118,492 of patients are **CHILDREN & ADOLESCENTS** patients

2% of patients are **AGRICULTURAL WORKERS**

93% of patients are **LOW INCOME**

1% of patients are **VETERANS**

76% of patients identify as an **ETHNIC OR RACIAL MINORITY**

4% of patients are **HOMELESS**

INTEGRATED CARE



396,951 patients received **MEDICAL** care



104,017 patients received **DENTAL** care



31,762 patients received **BEHAVIORAL HEALTH** care



9,660 patients received **VISION** care



40,882 patients received at least one **ENABLING SERVICE** (nonclinical service) to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



14,085 patients were diagnosed with **ASTHMA**



9,313 patients were diagnosed with **CORONARY ARTERY DISEASE**



37,663 patients were diagnosed with **DIABETES**



55,652 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



42,598 children attended **WELL-CHILD VISITS**



138,540 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

85% of health centers are currently participating in the Centers for Medicare and Medicaid Services **PROMOTING INTEROPERABILITY PROGRAM**



100% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2020 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2020 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.capl原因ink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2020 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$708,989,050	4,894
	Indirect	\$285,179,686	1,471
	Induced	\$516,999,667	2,659
	Total	\$1,511,168,403	9,023

SUMMARY OF 2020 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$133,420,845	\$-8,973,718
	Indirect	\$23,309,779	\$6,846,045
	Induced	\$23,771,699	\$22,342,835
	Total	\$180,502,323	\$20,215,162
Total Tax Impact		\$200,717,485	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2020, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.capl原因ink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

1. Borrego Community Health Foundation
2. Community Health Systems, Inc.
3. Imperial Beach Community Clinic
4. Indian Health Council, Inc.
5. La Maestra Family Clinic, Inc.
6. Neighborhood Healthcare
7. Planned Parenthood of the Pacific Southwest
8. Samahan Health Centers
9. San Diego American Indian Health Center, Inc.
10. San Diego Family Care
11. San Ysidro Health.
12. Southern Indian Health Council, Inc.
13. St. Vincent de Paul Village Family Health Center
14. Sycuan Medical-Dental Center
15. TrueCare
16. Vista Community Clinic