

The Value and Impact of Health Center Partners of Southern California

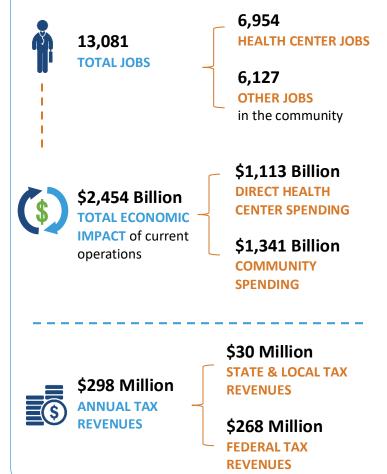
Seventeen HCP member Community Health Centers (located in San Diego, Riverside, and Imperial counties) provide tremendous value and impact to the communities they serve through the CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their **2020 savings and** contributions.

SAVINGS TO THE SYSTEM

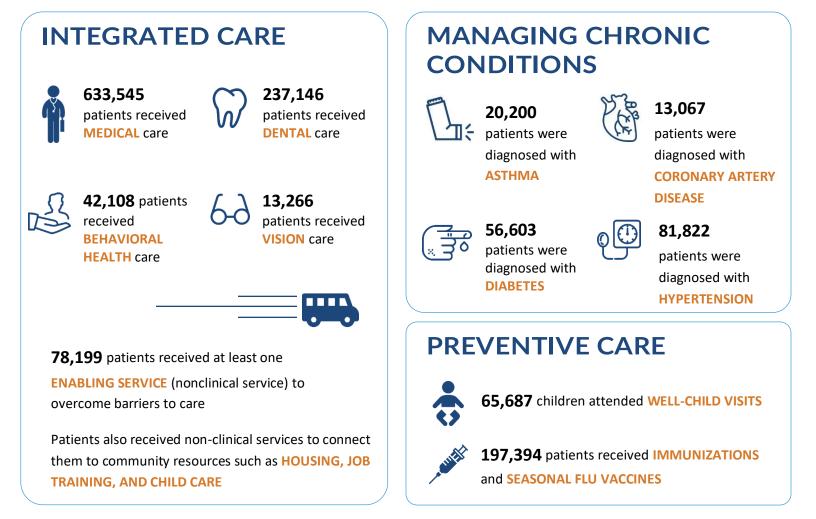
\$1,318 Billion SAVINGS TO MEDICAID \$1,688 Billion SAVINGS TO THE OVERALL HEALTH SYSTEM

ECONOMIC STIMULUS



CARE FOR VULNERABLE POPULATIONS

2,415,868	5% 4-YEAR PATIENT GROWTH 3,384,172	848,774 PATIENTS SERVED		
		214,317 of patients are CHILDREN & ADOLESCENTS patients	94% of patients are LOW INCOME	77% of patients identify as an ETHNIC OR RACIAL MINORITY
CLINIC VISITS 968,304 VIRTUAL VISITS	TOTAL PATIENT VISITS	3% of patients are AGRICULTURAL WORKERS	1% of patients are VETERANS	4% of patients are HOMELESS



STATE-OF-THE-ART PRACTICES

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100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)** 85% of health centers are currently participating in the Centers for Medicare and Medicaid Services PROMOTING INTEROPERABILITY PROGRAM



100% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE



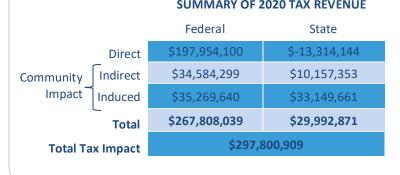
Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2020 IMPLAN Online.



REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2020 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, <u>www.IMPLAN.com</u>. Learn more at <u>www.caplink.org/how-economic-impactis-measured</u>.
- "Low Income" refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System, and relevant Healthy People 2020 targets at <u>www.healthypeople.gov/2020/data-search</u>.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).

/	S	UMMARY OF 2020 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs [*])		
Community Impact	Direct	\$1,113,543,089	6,954		
	Indirect	\$626,396,081	2,182		
	Induced	\$714,370,294	3,945		
	Total	\$2,454,309,464	13,081		



ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by Health Center Partners of Southern California for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2020, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at <u>www.caplink.org</u>.

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HEALTH CENTERS INCLUDED IN THIS ANALYSIS

- 1. Borrego Community Health Foundation
- 2. Clinicas de Salud del Pueblo, Inc.
- 3. Community Health Systems, Inc.
- 4. Imperial Beach Community Clinic
- 5. Indian Health Council, Inc.
- 6. La Maestra Family Clinic, Inc.
- 7. Neighborhood Healthcare
- 8. Planned Parenthood of the Pacific Southwest
- 9. Samahan Health Centers
- 10. San Diego American Indian Health Center, Inc.
- 11. San Diego Family Care.
- 12. San Ysidro Health
- 13. Southern Indian Health Council, Inc.
- 14. St. Vincent de Paul Village Family Health Center
- 15. Sycuan Medical-Dental Center
- 16. TrueCare
- 17. Vista Community Clinic