

The Value and Impact of Health Center Partners of Southern California



Seventeen Health Center Partners of Southern California health center members provide tremendous value and impact to the communities they serve through **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES**. They have also played a critical role in **PANDEMIC RESPONSE**, providing testing, vaccination, and care in-person and virtually, bolstering the public health infrastructure in their communities.

This report highlights their **2021 savings and contributions**, as well as pandemic response data through **December 30, 2022**.



Economic Stimulus



13,992

Total Jobs

8,047

Health Center Jobs

5,945

Other Jobs



\$2.3 B

Total Economic Impact
of current operations

\$1.2 B

Community Spending

\$1.1 B

Direct Health Center Spending



\$347 M

Annual Tax Revenues

\$86 M

State & Local Tax Revenues

\$261 M

Federal Tax Revenues



Savings to the System

22%

Lower Costs for Health Center Medicaid Patients



\$1.0 B

Savings To Medicaid



\$1.4 B

Savings to the Overall Health System



Pandemic Response

FQHCs play a critical public health role in pandemic response, targeting vulnerable populations and delivering:

TESTING



317,247
Total In-Person Covid Tests



209,589
At-Home Self-Test Distribution



78%
For Racial/Ethnic Minorities

VACCINES



443,301
Total Covid Vaccines



82%
For Racial/Ethnic Minorities



Care for Vulnerable Patients



3,087,700
Total Visits



2,050,323
Clinic Visits



1,037,377
Virtual Visits

19% **4-Year Patient Growth**



722,289
Patients Served



24%
Children & Adolescents



94%
Low Income



74%
Identify As An Ethnic Or Racial Minority



20,670
Agricultural Workers



5,922
Veterans



34,962
Homeless



Integrated Care



642,973
Patients Received
Medical Care



129,041
Patients Received
Dental Care



18,642
Patients Received
Vision Care



43,424
Patients Received
Behavioral
Health Care



4,055
Patients Received
Substance Use Disorder
Services



85,486
Patients Received At
Least One Enabling
Service To Overcome
Barriers To Care



Managing Chronic Conditions



18,464
Patients With
Asthma



13,910
Patients With
Heart Disease



2,978
Patients With
HIV



59,152
Patients With
Diabetes



71%
Patients With
Diabetes
Controlled



84,670
Patients With
Hypertension



57%
Patients With
Hypertension
Controlled



Preventive Care



72,883
Children Attended
Well-Child Visits



156,841
Patients Received
Immunizations And
Seasonal Flu Vaccines



State-of-the-Art Practices



50%
Health Centers
Providing Pharmacy
Services



81%
Health Centers
Providing
Telehealth Care



4%
Yearly Growth In
Telehealth Visits

Summary of 2021 Economic Impact and Tax Revenue

| | | Employment (# of FTEs) | Economic Impact | State & Local Tax Revenues | Federal Tax Revenues |
|-------------------------|--------------|---------------------------|------------------------|-------------------------------|-------------------------|
| Community Impact | Direct | 8,047 | \$1,111,065,864 | \$38,254,389 | \$170,681,455 |
| | Indirect | 2,029 | \$390,828,505 | \$12,469,388 | \$32,313,871 |
| | Induced | 3,916 | \$817,097,818 | \$35,670,593 | \$57,583,156 |
| | Total | 13,992 | \$2,318,992,188 | \$86,394,370 | \$260,578,482 |
| | | | | \$346,972,852 | |



References and Data Sources

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2021 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).
- COVID tests and vaccines data comes from data reported by health centers from the HRSA Health Center COVID-19 Survey. Learn more at <https://bphc.hrsa.gov/emergency-response/coronavirus-health-center-data>.

Acknowledgments

This report was created by Capital Link and funded by **Health Center Partners of Southern California** for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2021, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2021, enabling us to provide information and insights tailored to the industry.

For more information, visit us at www.caplink.org.  CAPITAL LINK

Health Centers Included in This Analysis

- | | |
|--|---|
| 1. Borrego Health | 10. San Diego American Indian Health Center |
| 2. Community Health Systems, Inc. | 11. San Diego Family Care |
| 3. Imperial Beach Community Clinic | 12. San Ysidro Health |
| 4. Indian Health Council * (data not included) | 13. Southern Indian Health Council, Inc. |
| 5. Inncare | 14. Sycuan Medical-Dental Center |
| 6. La Maestra Community Health Centers | 15. TrueCare |
| 7. Neighborhood Healthcare | 16. Village Family Health Center |
| 8. OpSAM | 17. Vista Community Clinic |
| 9. Planned Parenthood of the Pacific Southwest | |