

The Value and Impact of California's Imperial County



Two California's Imperial County health center members provide tremendous value and significant impact to the communities they serve through **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES,** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE,** and **QUALITY HEALTH OUTCOMES.** They have also played a critical role in **PANDEMIC RESPONSE,** providing testing, vaccination, and care, both in-person and virtually, bolstering the public health infrastructure in their communities.

This report highlights their **2021 savings and contributions,** as well as pandemic response data through **December 30, 2022.**



Economic Stimulus



664
Total Jobs
388
Health Center Jobs
276
Other Jobs



\$108 M
Total Economic Impact of current operations
\$56 M
Community Spending
\$52 M
Direct Health Center Spending



\$16 M
Annual Tax Revenues
\$4 M
State & Local Tax Revenues
\$12 M
Federal Tax Revenues



Savings to the System

22%

Lower Costs for Health Center Medicaid Patients



\$58 M

Savings To Medicaid



\$78 M

Savings to the Overall Health System



Pandemic Response

Federally Qualified Health Centers play a critical public health role in pandemic response, targeting vulnerable populations and delivering:

TESTING



27,446
Total In-Person Covid Tests



37,475
At-Home Self-Test Distribution



32%
For Racial/Ethnic Minorities

VACCINES



13,661
Total Covid Vaccines



32%
For Racial/Ethnic Minorities



Care for Vulnerable Patients



156,136
Total Visits



118,795
Clinic Visits



37,342
Virtual Visits

1% 4-Year Patient Growth



40,574
Patients Served



11%
Children & Adolescents



33%
Low Income



33%
Identify As An Ethnic Or Racial Minority



3,075
Agricultural Workers



184
Veterans



1,494
Homeless

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Integrated Care



35,576
Patients Received
Medical Care



6,600
Patients Received
Dental Care



1,369
Patients Received
Vision Care



1,803
Patients Received
Behavioral
Health Care



337
Patients Received
Substance Use
Disorder Services



118
Patients Received At
Least One Enabling
Service To Overcome
Barriers To Care



Managing Chronic Conditions



1,096
Patients With
Asthma



983
Patients With
Heart Disease



130
Patients With
HIV



4,838
Patients With
Diabetes



23%
Patients With
Diabetes
Controlled



6,353
Patients With
Hypertension



21%
Patients With
Hypertension
Controlled



Preventive Care



5,209
Children Attended
Well-Child Visits



11,244
Patients Received
Immunizations And
Seasonal Flu Vaccines



State-of-the-Art Practices



50%
Health Centers
Providing Pharmacy
Services



50%
Health Centers
Providing
Telehealth Care



5%
Yearly Growth In
Telehealth Visits

Summary of 2021 Economic Impact and Tax Revenue

		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues
Community Impact	Direct	388	\$51,585,943	\$1,776,122	\$7,924,610
	Indirect	94	\$18,145,870	\$578,944	\$1,500,308
	Induced	182	\$37,937,230	\$1,656,158	\$2,673,542
	Total	664	\$107,669,044	\$4,011,225	\$12,098,461
				\$16,109,686	



References and Data Sources

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2021 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- "Low Income" refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2021 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).
- COVID tests and vaccines data comes from data reported by health centers from the HRSA Health Center COVID-19 Survey. Learn more at <https://bphc.hrsa.gov/emergency-response/coronavirus-health-center-data>.

Acknowledgments

This report was created by Capital Link and funded by **California's Imperial County** for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2021, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2021, enabling us to provide information and insights tailored to the industry.

For more information, visit us at www.caplink.org. 

Health Centers Included in This Analysis

1. Inncare
2. Planned Parenthood of the Pacific Southwest