

# The Value and Impact of Health Center Partners of Southern California



**Seventeen Health Center Partners of Southern California** health center members provide tremendous value and significant impact to the communities they serve through **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES**. They have also played a critical role in **PANDEMIC RESPONSE**, providing testing, vaccination, and care, both in-person and virtually, bolstering the public health infrastructure in their communities.

This report highlights their **2021 savings and contributions**, as well as pandemic response data through **December 30, 2022**.



## Economic Stimulus



**13,992**

**Total Jobs**

**8,047**  
Health Center Jobs

**5,945**  
Other Jobs



**\$2.3 B**

**Total Economic Impact**  
of current operations

**\$1.2 B**  
Community Spending

**\$1.1 B**  
Direct Health Center Spending



**\$347 M**

**Annual Tax Revenues**

**\$86 M**  
State & Local Tax Revenues

**\$261 M**  
Federal Tax Revenues



## Savings to the System

**22%**

**Lower Costs for Health Center Medicaid Patients**



**\$1.0 B**

**Savings To Medicaid**



**\$1.4 B**

**Savings to the Overall Health System**



## Pandemic Response

Federally Qualified Health Centers play a critical public health role in pandemic response, targeting vulnerable populations and delivering:

### TESTING



**317,247**  
**Total In-Person Covid Tests**



**209,589**  
**At-Home Self-Test Distribution**



**78%**  
**For Racial/Ethnic Minorities**

### VACCINES



**443,301**  
**Total Covid Vaccines**



**82%**  
**For Racial/Ethnic Minorities**



## Care for Vulnerable Patients



**3,087,700**  
**Total Visits**

**(19%) 4-Year Patient Growth**



**2,050,323**  
**Clinic Visits**



**1,037,377**  
**Virtual Visits**



**722,289**  
**Patients Served**



**24%**  
**Children & Adolescents**



**94%**  
**Low Income**



**74%**  
**Identify As An Ethnic Or Racial Minority**



**20,670**  
**Agricultural Workers**



**5,922**  
**Veterans**



**34,962**  
**Homeless**



## Integrated Care



**642,973**  
Patients Received  
Medical Care



**129,041**  
Patients Received  
Dental Care



**18,642**  
Patients Received  
Vision Care



**43,424**  
Patients Received  
Behavioral  
Health Care



**4,055**  
Patients Received  
Substance Use Disorder  
Services



**85,486**  
Patients Received At  
Least One Enabling  
Service To Overcome  
Barriers To Care



## Managing Chronic Conditions



**18,464**  
Patients With  
Asthma



**13,910**  
Patients With  
Heart Disease



**2,978**  
Patients With  
HIV



**59,152**  
Patients With  
Diabetes



**71%**  
Patients With  
Diabetes  
Controlled



**84,670**  
Patients With  
Hypertension



**57%**  
Patients With  
Hypertension  
Controlled



## Preventive Care



**72,883**  
Children Attended  
Well-Child Visits



**156,841**  
Patients Received  
Immunizations And  
Seasonal Flu Vaccines



## State-of-the-Art Practices



**50%**  
Health Centers  
Providing Pharmacy  
Services



**81%**  
Health Centers  
Providing  
Telehealth Care



**4%**  
Yearly Growth In  
Telehealth Visits

## Summary of 2021 Economic Impact and Tax Revenue

		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues
<b>Community Impact</b>	Direct	8,047	\$1,111,065,864	\$38,254,389	\$170,681,455
	Indirect	2,029	\$390,828,505	\$12,469,388	\$32,313,871
	Induced	3,916	\$817,097,818	\$35,670,593	\$57,583,156
	<b>Total</b>	<b>13,992</b>	<b>\$2,318,992,188</b>	<b>\$86,394,370</b>	<b>\$260,578,482</b>
				<b>\$346,972,852</b>	



## References and Data Sources

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2021 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, [www.Implan.com](http://www.Implan.com). Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- “Low Income” refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2021 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).
- COVID tests and vaccines data comes from data reported by health centers from the HRSA Health Center COVID-19 Survey. Learn more at <https://bphc.hrsa.gov/emergency-response/coronavirus-health-center-data>.

## Acknowledgments

This report was created by Capital Link and funded by **Health Center Partners of Southern California** for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2021, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2021, enabling us to provide information and insights tailored to the industry.

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## Health Centers Included in This Analysis

- |  |   |
|--|---|
| 1. Borrego Health                              | 10. San Diego American Indian Health Center |
| 2. Community Health Systems, Inc.              | 11. San Diego Family Care                   |
| 3. Imperial Beach Community Clinic             | 12. San Ysidro Health                       |
| 4. Indian Health Council * (data not included) | 13. Southern Indian Health Council, Inc.    |
| 5. Inncare                                     | 14. Sycuan Medical-Dental Center            |
| 6. La Maestra Community Health Centers         | 15. TrueCare                                |
| 7. Neighborhood Healthcare                     | 16. Village Family Health Center            |
| 8. OpSAM                                       | 17. Vista Community Clinic                  |
| 9. Planned Parenthood of the Pacific Southwest |   |